

DYNAMIC. FAST. INDIVIDUAL.



MYDOCKING SELECT

The plus for service partners

The new **mydocking SELECT** service makes for significant advantages in terms of costs, performance, and individual customer support.

Faster delivery times, flat rate transport costs, exclusive offers or personalized documents make the service partners of mydocking **ALWAYS ONE IDEA AHEAD**.

The benefits at a glance





LT 10











Next-day delivery

-day

Transport costs included

TOP 100 campaign

Exclusive offers

Individual documents

Specific pre-information

NEXT-DAY DELIVERY

When speed is of the essence

If your order comes in before 11 a.m., **in-stock** replacement parts will be delivered by 12 noon the next day.

Your PLUS

- No storage costs
- Fast and flexible responsiveness
- Short downtimes
- Optimal service
- Time savings





LT10

Unbeatable performance

Defined dock levellers and dock shelters are ready for shipping from the production site within 10 working days. This is a significant optimization of the customary delivery period of 6 to 8 weeks. Stock can even be called off immediately, with delivery possible within a week in Germany.

- Short delivery times
- Fast response to malfunctions
- High customer satisfaction
- Short-term installation possible
- Clear competitive advantage



TRANSPORT COSTS INCLUSIVE

The flat rate for your transports

Transports for in-stock replacement parts are provided free of charge during the booked time period.

Plan your transport costs for next year already today. You can book the package in advance per quarter or directly for a year.

You will realize how quickly the **mydocking SELECT** package is amortized by its flat-rate transport costs.

- Calculable price
- No warehouse stocks required
- No stock orders required
- Quarterly or annual booking available







TOP 100 CAMPAIGN

The mydocking ranking

Items from the top 100 sales articles are offered with an additional 10 % discount for one month.

Our top 100 are defined as follows:

We internally list the top sellers amongst all the products sold per month. One item randomly selected from this list will be discounted by an additional 10 %.

- Cost savings
- Monthly term
- Early announcement



EXCLUSIVE OFFERS

Clear price advantage

Additional monthly sales campaigns are available to mydocking SELECT clients exclusively.

Examples: "Buy 3 articles – get the one with the lowest price for free", "50 % discount on a training with at least 8 trainees", or " 50 % discount on all products in the electric and hydraulic categories".

- Individual campaigns for mydocking SELECT clients
- Monthly term
- Cost savings
- Variation diversity







INDIVIDUAL DOCUMENTS

Personalized handouts and PDFs

Receive our brochures and data sheets with your own logo and your own address. Plus a free PDF version on top of this.

Your PLUS

- Free PDF version
- Individual sales documents
- Fast distribution amongst end customers
- Minimized effort in creating technical documents



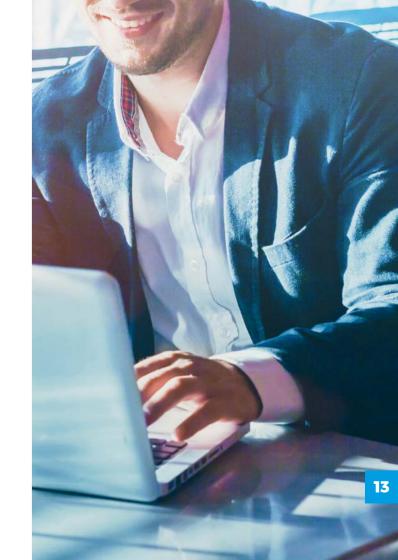
SPECIFIC PRE-INFORMATION

The early bird...

New products are already introduced before their market launch. mydocking SELECT clients receive exclusive information and product details as well as a pre-purchase right for a defined quantity.

- Consideration of individual requirements and/ or the specific demand
- Continuous dialogue
- Customer-oriented solutions and products







ALWAYS ONE IDEA AHEAD

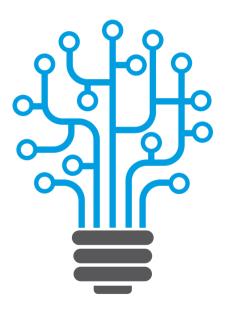
Secure advantages, save time and money

Besides the well-known high service quality and extensive service portfolio, service partners receive a further plus with **mydocking SELECT**:

More service, less costs - with higher flexibility and faster response options at the same time.

mydocking SELECT is continuously developed further, and optimized & supplemented based on the service partners' feedback.

Secure this clear competitive advantage for yourself and become **ALWAYS ONE IDEA AHEAD** too.





mydocking

docking Solution und Service GmbH Springrad 4 304]9 Hannover

Phone: +49 (0)511 76 36 79-0
Fax: +49 (0)511 76 36 79-90
E-mail: info@mydocking.com
Internet:www.mydocking.com